



One partner. Three essential systems.

How O'Brien Equipment improved cost control, document speed, and communication with MCC Solutions

01 **DOCUMENT** Copier + printer

02 **MAILING** Postage meter

03 **TELECOM** Business phone

O'BRIEN EQUIPMENT, INC.



Small frictions. Real business costs.

O'Brien Equipment identified high printing and document management costs alongside limitations with its phone system. The organization reported rising operating expenses and a poor user experience.

01

Print and document costs

The existing environment added pressure to operating expenses.

02

Phone system limits

Telecom limitations made everyday work harder to use.

WHY MCC

Expertise and knowledge, reputation and references, local support, competitive pricing, and customer service all informed the choice.

EXPERTISE	Knowledge of the systems
REPUTATION	References and confidence
LOCAL SUPPORT	Responsive help nearby
PRICING	A practical cost response
SERVICE	A reliable relationship



Three systems. One coordinated partner.

MCC implemented a connected set of workplace technology solutions across document, mailing, and telecom operations.

01

DOCUMENT SOLUTIONS

Copier and printer technology

Support daily print work and document processing.

02

MAILING SOLUTIONS

Postage meter

Add mailing operations to the coordinated relationship.

03

TELECOM SOLUTIONS

Business phone system

Address the phone limitations affecting users.

5 / 5

Implementation rating reported by O'Brien Equipment

THE MCC TEAM

Professional / Responsive / Knowledgeable / Easy to work with / Reliable



A significant improvement in daily operations.

GREATEST AREA OF IMPROVEMENT

Cost savings

The organization reported lower operating expenses.
The survey did not state a dollar amount.

01 Faster document processing

The updated environment supported quicker document work.

02 Better communication

Communication and collaboration improved.

03 Improved customer service

The organization reported a better service experience.

04 Employee time saved

The client reported time savings.

How many vendors keep your office running?

Review your print, mailing, and phone environment with MCC Solutions.

mccsolutions.net

Source: MCC case study survey, August 18, 2026. Story authorized; respondent name, title, and quote omitted.